

Ken Allen Sr. Vice President of Supply Chain and Logistics (Retired)

H-E-B

- 300 stores in Texas
- 27 stores in Mexico
- 80,000 employees we call Partners
- \$18 Billion in annual revenues

5 Strategic Logistical Concerns

- Trucking safety
- Fuel, cost and availability
- Environmental issues
- Shortage of drivers
- Congestion on Texas highways

Texas 2030 Committee Findings

- Rapid population growth will continue
- Transportation investments not keeping pace
- Fuel tax rate unchanged since 1991

- Highway maintenance is starting to slip
- Highway congestion is worsening

The Future as we see it!

- We must learn to do more, with less
- Support new revenue sources for infrastructure
- Implement new technologies

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•Questions????

