Ports to Plains Annual Meeting
San Angelo, Texas

September 14, 2016
Geography

Population (2015 est.)

- Alberta: 4.2 million
- Greater Edmonton: 1.2 million
- Calgary: 1.2 million
- Red Deer: 99,000
- Lethbridge: 94,000
- Medicine Hat: 63,000
- Fort McMurray and metro: 125,000*

58% Land base is Forested
40% Land Base Prairie
Distribution of Alberta's Exports by Region in 2014

- United States: 90%
- Asia-Pacific: 57%
- China: 24%
- Japan: 14%
- Other Asia-Pacific: 19%
- EU 28: 12%
- Mexico: 8%
- Other Latin America and Caribbean: 9%
- Middle East and North Africa: 7%
- Other: 7%
- Other: 10%
Chart 1
Alberta’s Goods Exports between 2005 and 2015

$ Billions
- Oil and Gas and Mining
- Manufacturing
- Agriculture
- Other

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 2
Alberta’s Major Exports in 2015
Total Commodity Exports: $92.3 Billion

- Crude Petroleum: $52.5 Billion
- Gas and Gas Liquids: $8.9 Billion
- Petrochemicals: $8.2 Billion
- Crops & Livestock: $5.5 Billion
- Processed Food & Beverages: $4.5 Billion
- Metals & Machinery: $4.1 Billion
- Forestry Products: $3.0 Billion
- Refined Petroleum Products: $1.7 Billion
- Electronic & Electrical Products: $0.9 Billion
- Sulphur & Coal: $0.6 Billion
- Others: $2.4 Billion

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 3
Alberta’s Oil and Gas Exports between 2005 and 2015

($ Billions)

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 4
Alberta’s Agricultural Exports between 2005 and 2015

($ Billions)

- Wheat (including durum)
- Canola
- Cattle
- Other

2005: 2.1
2006: 3.1
2007: 3.7
2008: 5.2
2009: 4.3
2010: 3.3
2011: 4.6
2012: 5.6
2013: 5.2
2014: 5.6
2015: 5.5

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 6
Alberta’s Chemical Exports between 2005 and 2015

($ Billions)

<table>
<thead>
<tr>
<th>Year</th>
<th>Synthetic Resins</th>
<th>Basic Chemicals</th>
<th>Fertilizers</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>2.9</td>
<td>2.7</td>
<td>0.8</td>
<td>0.8</td>
</tr>
<tr>
<td>2006</td>
<td>3.4</td>
<td>2.7</td>
<td>0.8</td>
<td>0.8</td>
</tr>
<tr>
<td>2007</td>
<td>3.2</td>
<td>2.9</td>
<td>0.9</td>
<td>0.8</td>
</tr>
<tr>
<td>2008</td>
<td>3.6</td>
<td>2.7</td>
<td>1.6</td>
<td>0.9</td>
</tr>
<tr>
<td>2009</td>
<td>2.6</td>
<td>2.9</td>
<td>2.2</td>
<td>0.9</td>
</tr>
<tr>
<td>2010</td>
<td>2.9</td>
<td>2.5</td>
<td>2.2</td>
<td>1.2</td>
</tr>
<tr>
<td>2011</td>
<td>3.3</td>
<td>2.2</td>
<td>2.2</td>
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<td>2012</td>
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<td>2.7</td>
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<tr>
<td>2013</td>
<td>3.9</td>
<td>2.6</td>
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<tr>
<td>2014</td>
<td>4.2</td>
<td>2.6</td>
<td>3.3</td>
<td>1.2</td>
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<tr>
<td>2015</td>
<td>4.2</td>
<td>2.6</td>
<td>3.3</td>
<td>1.2</td>
</tr>
</tbody>
</table>

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 7
Alberta’s Food and Beverage Exports between 2005 and 2015

($ Billions)

- Meat Products
- Grain and Oilseed Milling
- Fruit and Vegetable Products
- Other

2005: 3.1
2006: 2.6
2007: 2.7
2008: 3.2
2009: 3.0
2010: 3.4
2011: 3.4
2012: 3.5
2013: 3.5
2014: 4.0
2015: 4.5

Sources: Statistics Canada and Alberta Economic Development and Trade
Chart 8
Alberta’s Machinery Exports between 2005 and 2015

($ Billions)

Sources: Statistics Canada and Alberta Economic Development and Trade
## Alberta Exports to PTP States in 2015

<table>
<thead>
<tr>
<th>State</th>
<th>Value (in million/dollar)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Texas</td>
<td>$6.63 billion</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>$4.28 billion</td>
</tr>
<tr>
<td>Colorado</td>
<td>$3.5 billion</td>
</tr>
<tr>
<td>Montana</td>
<td>$2.02 billion</td>
</tr>
<tr>
<td>Wyoming</td>
<td>$848 million</td>
</tr>
<tr>
<td>North Dakota</td>
<td>$747.6 million</td>
</tr>
<tr>
<td>Kansas</td>
<td>$301 million</td>
</tr>
<tr>
<td>South Dakota</td>
<td>$129 million</td>
</tr>
<tr>
<td>Nebraska</td>
<td>$104.03 million</td>
</tr>
<tr>
<td>New Mexico</td>
<td>$39.1 million</td>
</tr>
</tbody>
</table>
New Programs

• Increased access to capital by increasing our Alberta Treasury Branch lending limit by $1.5 billion dollars.

• Provided AIMCo, our province’s investment arm, with $500 million from our Heritage Trust Fund to direct towards small and medium sized businesses.
New Programs

• Committed another $50 million to our Alberta Enterprise Corporation to invest in venture capital funds-of-funds focused on smaller high-tech firms.

• We already have 16 applications for this $500 million program to create more value-added products in Alberta.
New Programs

• In agriculture, Alberta’s second largest industry, we recently invested $10 million in our Agrivalue Processing Business Incubator and Food Processing Development Centre.

• The Centre supports and enhances the establishment and growth of new companies and new business ventures in Alberta in the processed food sector.
New Programs

- The Government of Alberta is investing up to $3 million per year in three new export programs to provide additional support to Alberta small and medium-sized enterprises (SMEs).
Borders
Coutts-Sweetgrass Crossing
U.S. Wild Horse Border
U.S. Wild Horse Border
Wild Horse
Canadian Wild Horse Border
(January 2008)
Canadian Wild Horse Border (June 2006)
On The Way to Wild Horse
Road Width
Road Width
On the Way to Wild Horse