Promoting the Canada–U.S. Partnership in the South Central U.S.

Consul General Sara Wilshaw
2016 PORTS-TO-PLAINS ALLIANCE ENERGY AND AGRICULTURE SUMMIT
March 31, 2016
Welcome

CONSULATE GENERAL OF CANADA

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Working Together as TRADE PARTNERS

• Canada and the U.S. are each other’s LARGEST trade partner
• Canada is the #1 CUSTOMER for 35 U.S. states
• Canada buys more from the U.S. than China, Japan and the UK COMBINED
• Nearly 9 MILLION U.S. JOBS depend on trade and investment with Canada
Growing Our ECONOMY TOGETHER
## Working Together in the South Central U.S. AGRICULTURE TRADE

<table>
<thead>
<tr>
<th>AGRICULTURE TRADE</th>
<th>Ag Exports to Canada</th>
<th>Ag Imports from Canada</th>
<th>Total Bilateral Ag Trade</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arkansas</td>
<td>$239 million</td>
<td>$65 million</td>
<td>$304 million</td>
</tr>
<tr>
<td>Louisiana</td>
<td>$154 million</td>
<td>$70 million</td>
<td>$224 million</td>
</tr>
<tr>
<td>New Mexico</td>
<td>$30 million</td>
<td>$13 million</td>
<td>$43 million</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>$37 million</td>
<td>$71 million</td>
<td>$108 million</td>
</tr>
<tr>
<td>Texas</td>
<td>$962 million</td>
<td>$856 million</td>
<td>$1.8 billion</td>
</tr>
</tbody>
</table>

*May 2015 Data source: U.S. Census Bureau. All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.*
Working Together in TEXAS
Canada’s Diverse ENERGY RESOURCES

Renewables (e.g. wind, solar)
- 7th in wind power capacity
- 555% growth in solar capacity since 2010

Nuclear
- 2nd largest uranium producer
- Own nuclear reactor technology (CANDU)

Energy efficiency
- $37B in energy costs saved in 2012
- GHG reductions equivalent to emissions of more than 27M cars

Hydro
- 2nd largest hydro producer
- 63% of Canadian electricity

Crude oil
- 5th largest producer
- 3rd largest proven reserves
- Fastest growing source of GHG emissions

Natural gas
- 4th largest producer
- $10.6B net exports

Energy technology innovation
- $3.3B invested in energy RD&D
- >50,000 employed in clean tech sector and is growing 4X faster than rest of economy

Hydro
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Partnering on ENERGY & THE ENVIRONMENT

• Over 150 federal, state, and provincial arrangements on protecting the environment
• February 2016 North American Energy Ministers Meeting:
  - New MoU on Climate Change and Energy Collaboration
  - Launch of new North American energy information web platform

http://www.nacei.org/
Standing together on SECURITY AND DEFENSE

Competing globally through INTEGRATED SUPPLY CHAINS

Cooperating along OUR SHARED BORDER

Advancing our SHARED PROSPERITY
Our Team

- **Consular:** Helping Canadians living and travelling in the region
- **Public Affairs:** Engaging local leaders on key priority areas for Canada
- **Trade Commissioner Service:** Assisting in building business relationships and promoting investment in Canada
Thank you