Pacific began as a one-man operation in Spokane, Wash. Joe Thiebes emigrated from Germany in the 1880s and followed his family's business tradition of trading hides and furs.
During World War I, the company expanded into collecting ferrous and nonferrous scrap. This scrap metals venture eventually led Pacific to branch out into sales of new steel products.
The end of daily family involvement in the business came with the death of the younger Joe Thiebes in 1982.

However, Pacific is dedicated to carrying on the Thiebes family tradition of “shooting straight”.
Today, Pacific is an employee-owned corporation (ESOP) with 46 branch offices in nine states and Canada.
Our new steel customers include the Manufacturing Sector, Extraction and Energy Industries, and Agriculture.
Both ferrous and non-ferrous scrap are collected and processed for shipment at Pacific locations.

Pacific Scrap Operations include a Shredder and an Inland Port Trans-loading facility for export shipments.
At Pacific, we depend upon transportation for reaching in-bound and out-going markets.
Our commodities are shipped throughout North America and overseas.
In 2012, prices were steady until May - July, with a $110 per ton drop in Heavy Melt Scrap.
Steel and Scrap Industry Forecast

Current market forecasts remain “Unstable” for 2012 - 2013.
Steel and Scrap Industry Forecast

2012 - 2013 Challenges

- Uncertain U.S. Economy
- Weak Global Economy
- Rising Costs and Regulations
Steel and Scrap Industry Forecast

2012 - 2013 Opportunities

Energy Development

Emerging Markets
Challenges with Canadian/U.S. Trade

- Perceptions About American Businesses
- Railroad Issues
  - Shovel Ready Spur Access Sites
  - Fleet Supply, Fleet Quality, Service Levels
- Port/Border Crossing
- Employee Work Visa Requirements
Opportunities of Canadian/U.S. Trade

- ESOP Culture and Employee Acceptance
- Work Ethic and Culture Values are Similar
- Products are Identical (Scrap Metals)
- Access to New Markets and Growth
Thank You

From Your Friends At Pacific Steel And Recycling!