North American Trade Opportunities

CONSULATE GENERAL OF CANADA
David B. Weiner
Consul & Senior Trade Commissioner
Texas Exports to the World 2009 - 2012

TEXAS EXPORTS IN MILLIONS

- Mexico
- Canada
- China
- Brazil
- Netherlands

2009 2010 2011 2012
Texas Exports to Canada
FOLLOW THE MONEY!
Why Canada?

• A similar language and culture
• We do business in the same time zones
• Similar and effective legal systems
• Easy market access
• Low business taxes
• Invoice directly, no need for documentary credits
• Solid financial system
• Strong economic performance, solid growth
What Others are Saying about Canada

• Forbes Magazine – “Best country for business in the G20” (Nov 2012)
• Economist Intelligence Unit: “Best country among G-7 to do business over the next 5 years 2013-2017”
• World Bank – easiest G7 country to start a business
• World Economic Forum – soundest banking system in the world for past 6 consecutive years
• *Global Finance* - 6 of the N America’s 10 safest banks
• Standard & Poor’s reaffirmed Canada’s AAA credit rating
HOW DO I GO TO CANADA?
Follow your Customer
SUPPLIER DIVERSITY

Canadian Aboriginal and Minority Supplier Council

April 9th & 10th

SUPPLIER DIVERSITY: The Bridge To Opportunity

2013 DIVERSITY Procurement Fair
Westin Harbour Castle Hotel | Toronto
The Canadian Trade Commissioner Service
Everywhere you do business

WaveGuide Seminar

Contact the Canadian Consulate General in Dallas
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