



Mexico-U.S. TRADE TRENDS

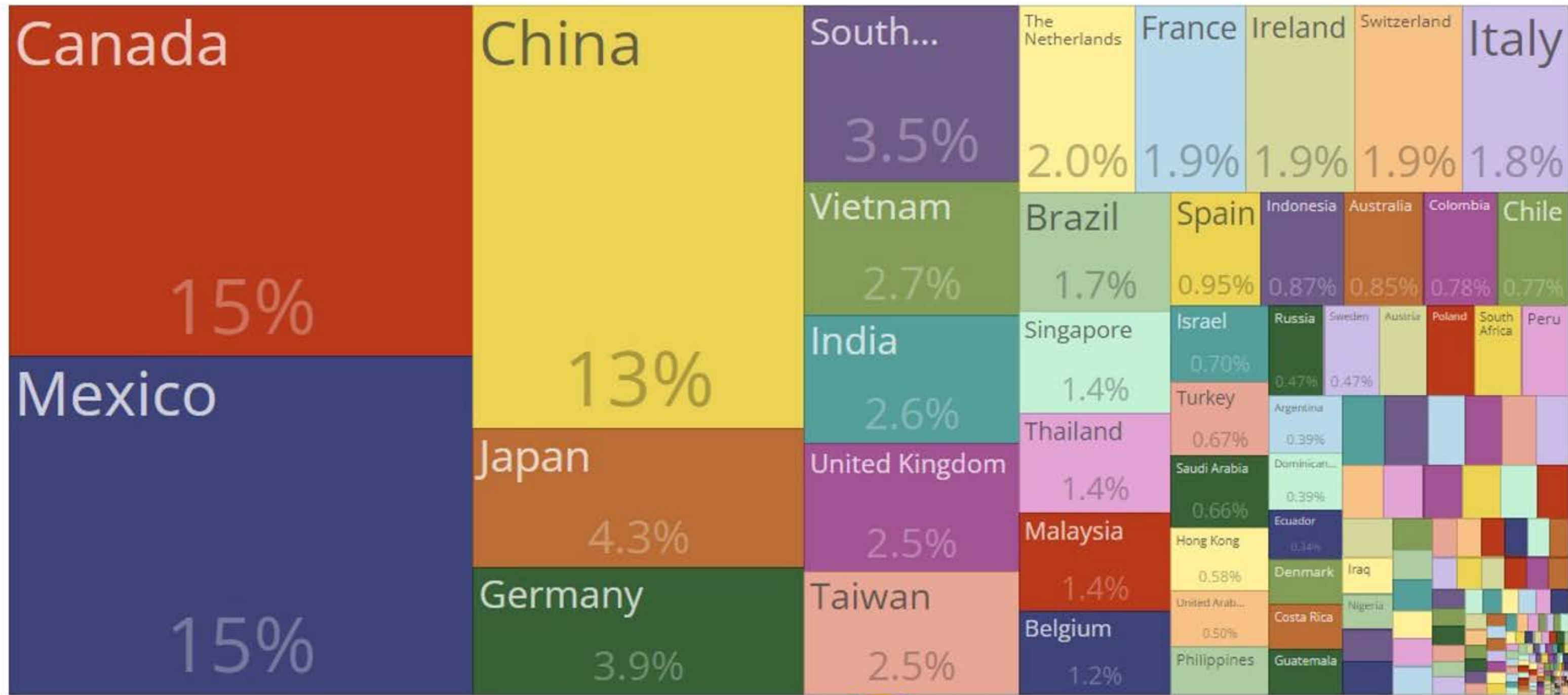
Ports to Plains Alliance

Overview

1. How important is Mexico-U.S. truck and rail trade?
2. Is Mexico a top buyer of many U.S. exports? How many and how much?
3. Is Mexico a top source for U.S. imports? How many and how much?



UNITED STATES: TRADE PARTNERS



Port Selection Date Range 2021 Value or Tonnage

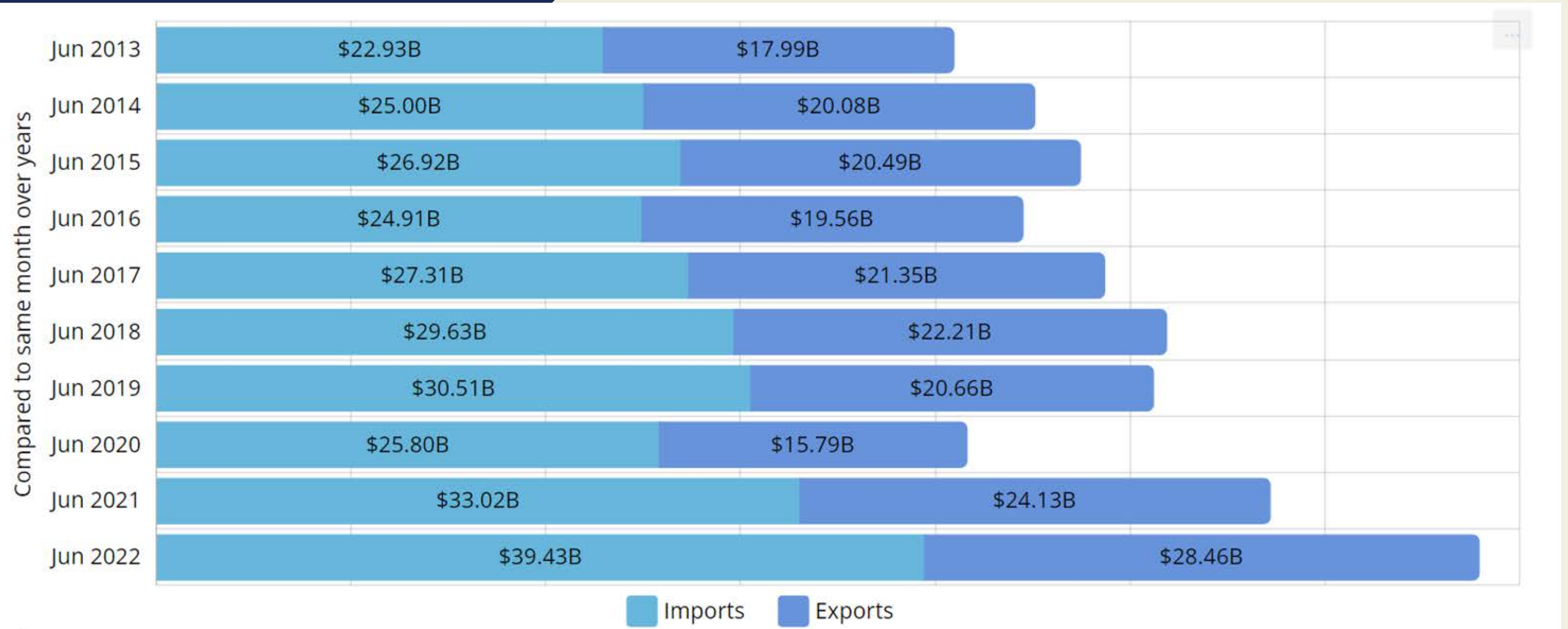
Source: U.S. Census Bureau, June 2022 data.
Analysis: ustradenumbers.com

TOP TEN MONTHS, MEXICO-U.S. TRADE

1	JULY 2022	\$69,989,739,544
2	MAY 2022	\$68,419,176,548
3	JUNE 2022	\$67,890,712,778
4	APRIL 2022	\$66,190,726,673
5	OCTOBER 2021	\$58,675,882,473
6	NOVEMBER 2021	\$58,608,719,541
7	JUNE 2021	\$57,131,875,506
8	DECEMBER 2021	\$57,095,641,741
9	JANUARY 2022	\$56,935,376,779
10	MARCH 2021	\$56,886,480,501

Source: U.S. Census Bureau, June 2022 data.
Analysis: ustradenumbers.com

Mexico-U.S. Trade



Source: U.S. Census Bureau, June 2022 data.

Analysis: ustradenumbers.com

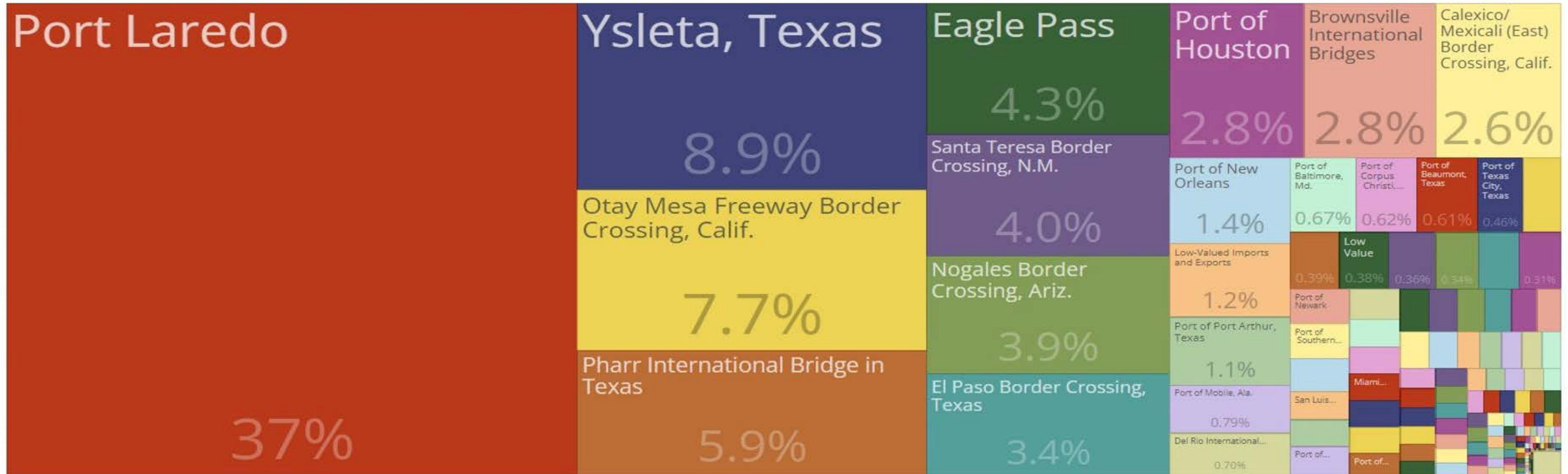


Mexico's total trade with the United States was \$67.89 billion in June, a change of 18.78 percent from the same month one year ago. The change in exports was 17.92 percent and the change in imports was 19.40 percent. Mexico ranked No. 2 among U.S. trade partners in June. It had ranked No. 2 for the same month last year.

The top three U.S. exports by value in June were Gasoline, other fuels, (2) LNG, other petroleum gases, and (3) Motor vehicle parts. The top three U.S. imports from Mexico, also by value, were Computers, (2) Passenger vehicles, and (3) Motor vehicle parts. By tonnage, the top three U.S. exports were (1) Gasoline, other fuels, (2) Corn, and (3) LNG, other petroleum gases. The top three U.S. imports, also by tonnage, were (1) Oil, (2) Gasoline, other fuels, and (3) Gypsum.

TOP U.S. & MEXICO GATEWAYS

ALL TRADING WITH MEXICO



Port Selection

All Ports

Airports

Seaports

Date Range

Ytd

Month

2021

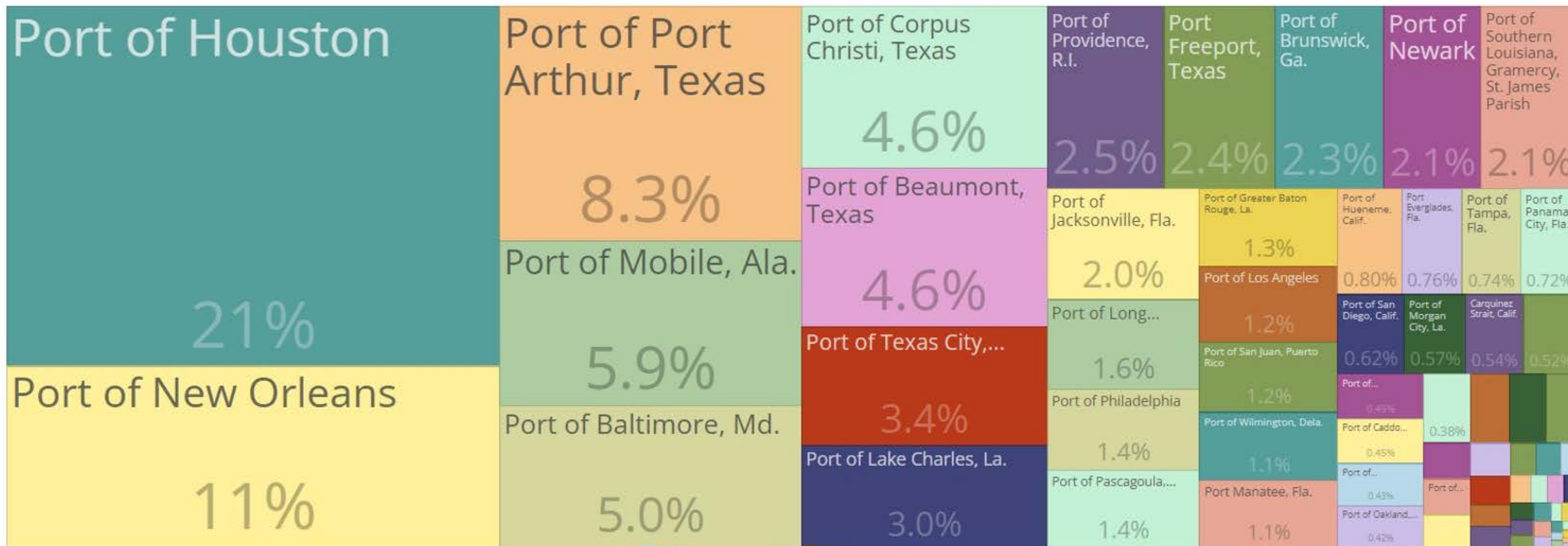
Value or Tonnage

Value

Tonnage

TOP U.S. & MEXICO GATEWAYS

SEAPORTS TRADING WITH MEXICO



Port Selection Date Range 2021 Value or Tonnage

Number of Trucks | FY2021 Southern Border POE -Truck

	ROW LABELS	SUM NUMBER OF TRUCKS	PERCENTAGE
1	2304- Laredo, TX	2,546,961	36.5%
2	2506- Otay, Mesa	1,016,987	14.6%
3	2305- Hidalgo, TX (Pharr)	699,553	10.0%
4	2401- Ysleta	654,198	9.4%
5	2507- Calexico, East	434,360	6.2%
6	2604- Nagales, AZ	382,904	5.5%
7	2301- Brownsville, TX	328,707	4.7%
8	2303- Eagle Pass, TX	195,631	2.8%
9	2402- El Paso, TX	183,737	2.6%
10	2408- Santa Teresa, NM	156,309	2.2%
11	2302- Del Rio, TX	74,247	1.1%
12	2505- Tecate, CA	68,271	1.0%
13	2309- Progreso, TX	55,111	0.8%
14	2608, San Luis, AZ	47,795	0.7%
15	2307- Rio Gran De City, TX	44,245	0.6%
16	2310- Roma, TX	31,015	0.4%
17	2601- Douglas, AZ	28,237	0.4%
18	2406- Douglas, AZ	21,819	0.3%
19	2403- Presidio, TX	10,702	0.2%
20	2603- Naco, AZ	4,119	0.1%
21	2602- Lukeville, AZ	605	0.0%

GRAND TOTAL:

6,985,513

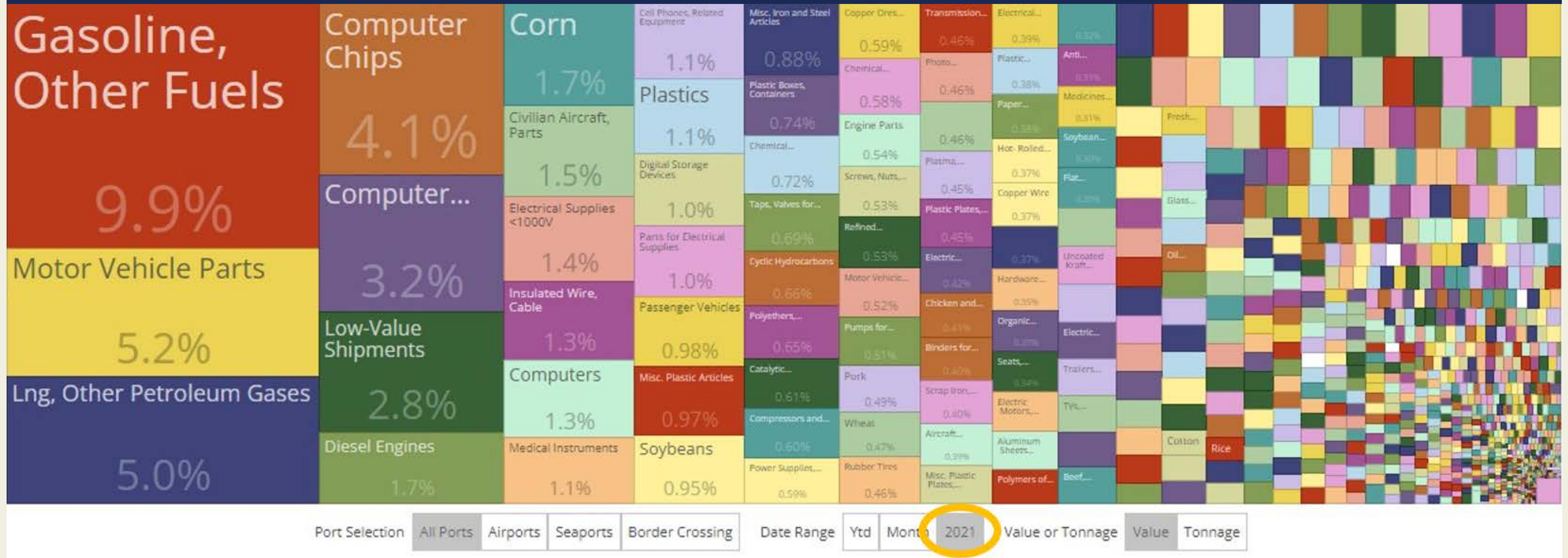
Top Exports by Value to Mexico, June 2022



WorldCity analysis of U.S. Census Bureau data

USTRADENUMBERS.com

ALL: EXPORTS TO MEXICO TOTAL: \$276B



Source: U.S. Census Bureau, June 2022 data. Analysis: ustradenumbers.com

Top Imports by Value from Mexico, June 2022

Computers



\$3.28 B

Passenger vehicles



\$3 B

Motor vehicle parts



\$2.55 B

Commercial vehicles



\$2.29 B

Oil

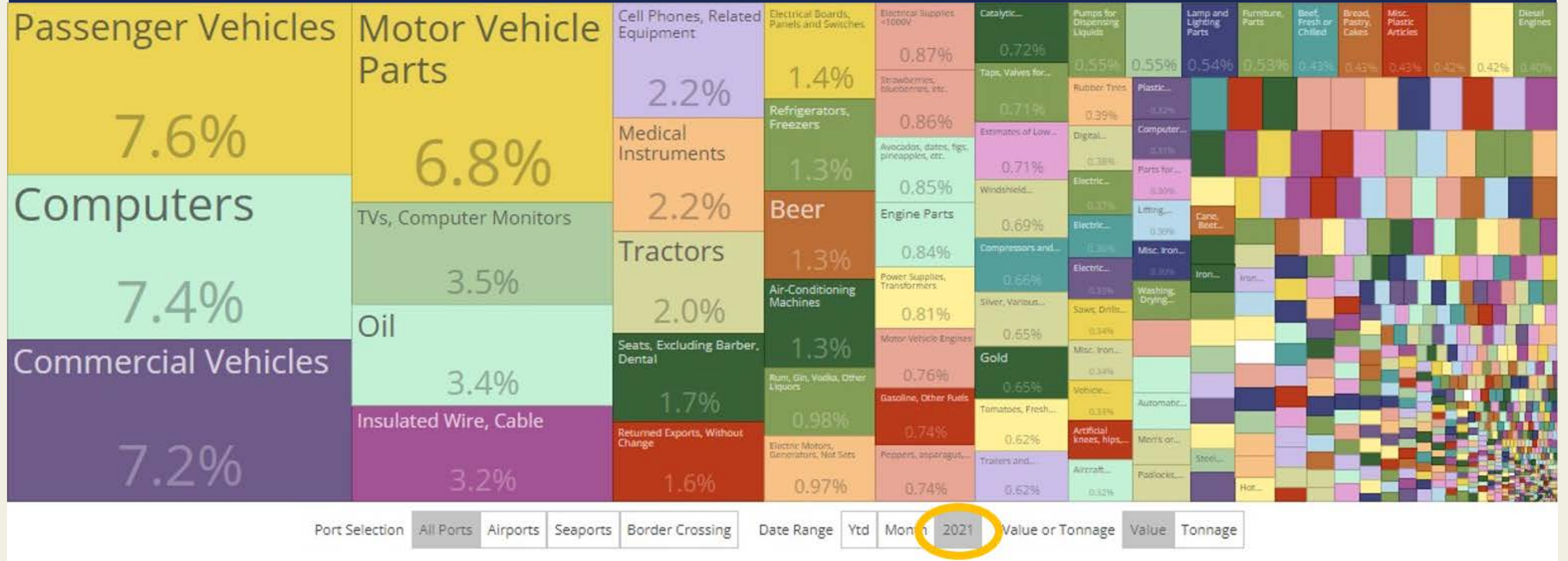


\$2 B

WorldCity analysis of U.S. Census Bureau data

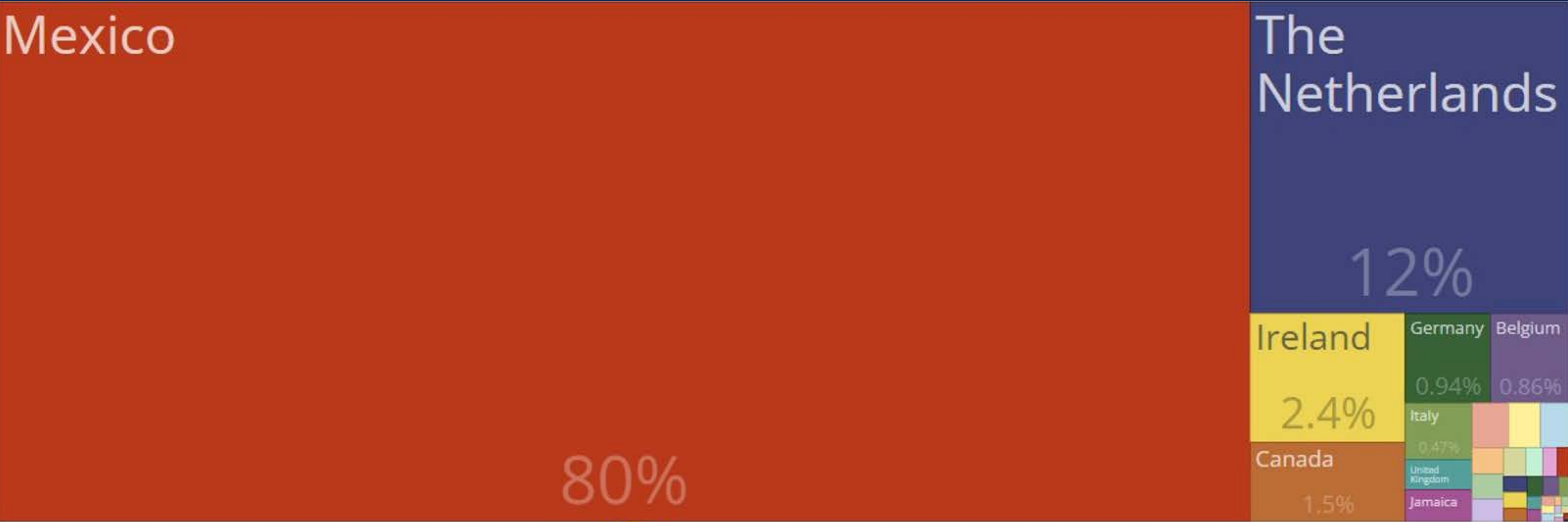
USTRADENUMBERS.com

ALL: IMPORTS | TOTAL: \$385B



Source: U.S. Census Bureau, June 2022 data. Analysis: ustradenumbers.com

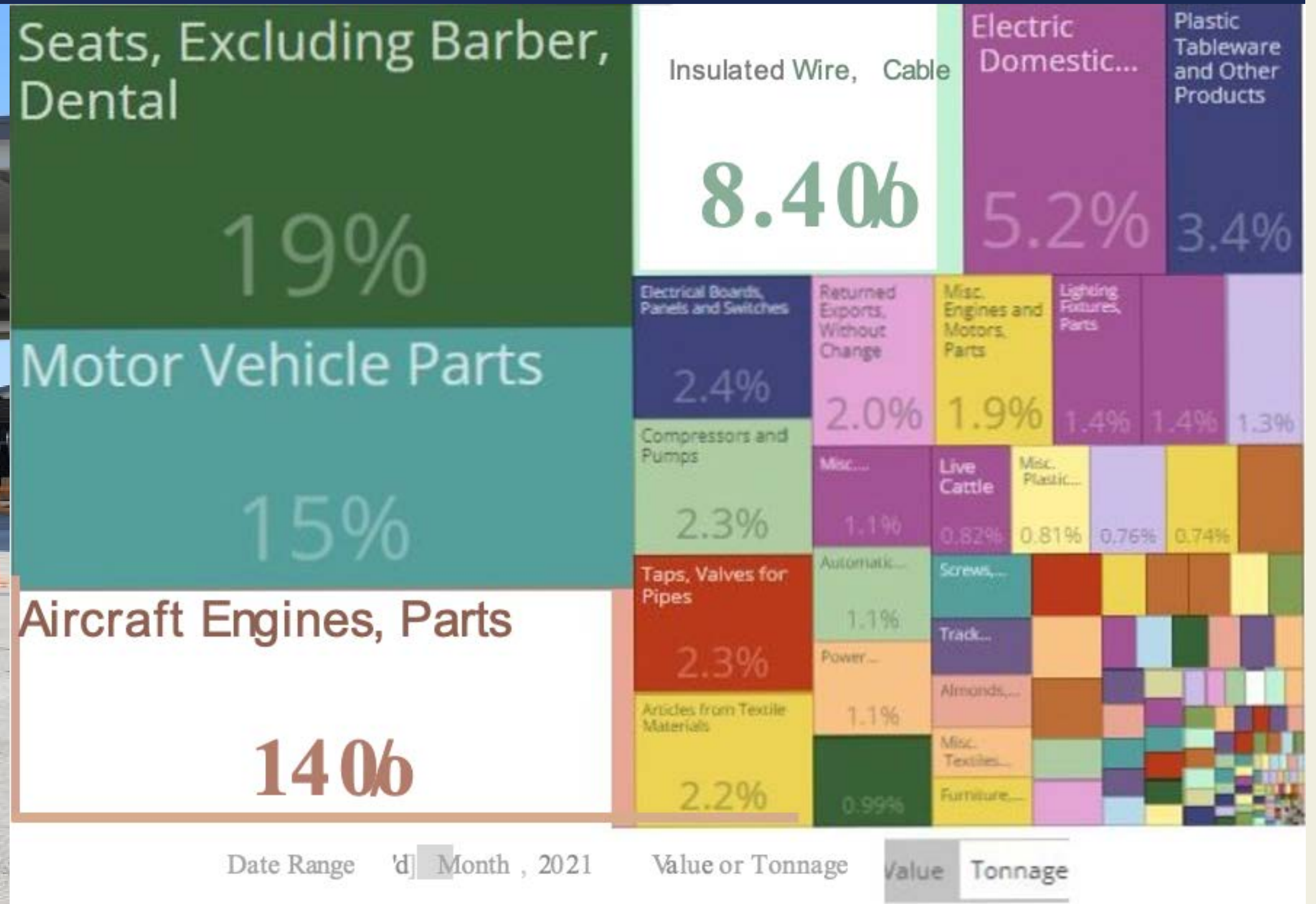
MEXICO'S NEW EXPORT TREND TO U.S. | BEER TOTAL: \$3.35B



Date Range ☒ Ytd ☐ Month 2021 Value or Tonnage ☒ Value ☐ Tonnage

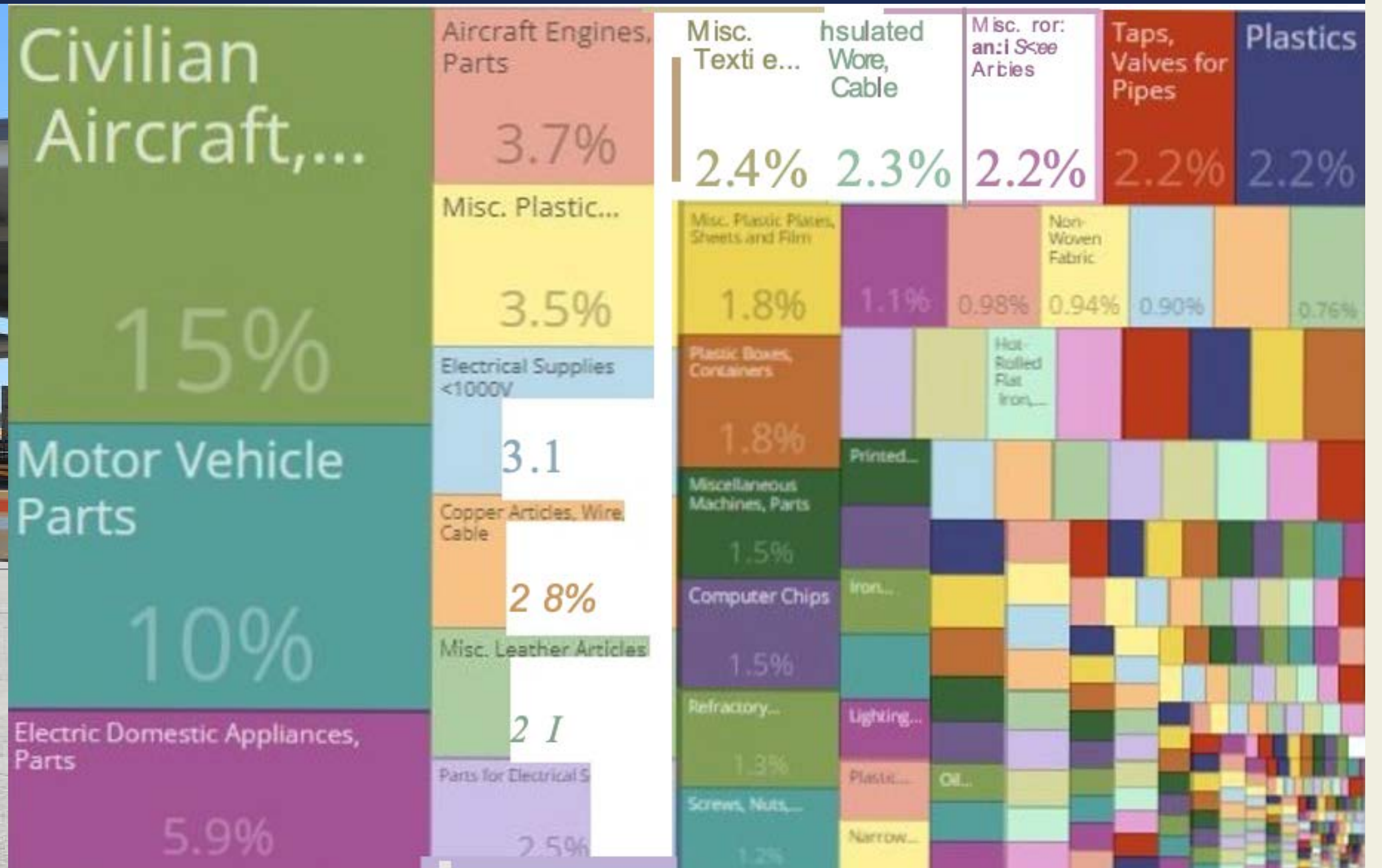
IMPORTS MARKET SHARE

**DEL RIO INTERNATIONAL BRIDGE BORDER CROSSING, TEXAS:
IMPORTS TOTAL: \$2.29B**



IMPORTS MARKET SHARE

DEL RIO INTERNATIONAL BRIDGE BORDER CROSSING, TEXAS:
EXPORTS TOTAL: \$1.49B



Del Rio International Bridge Border Crossing trade up 16.82 percent in 2022

On a year-to-date basis, trade at the Del Rio International Bridge Border Crossing, was valued at \$3.78 billion, an increase of 20.82 percent through July.

Exports totaled \$1.49 million, up 20.97 percent, while imports were valued at \$2.29 billion, up 13.98 percent.

The Del Rio International Bridge Crossing ranks within the top 20 out of 167 land, sea and air ports between the United States, Canada and Mexico.

Ranked number 6 in crossing time.

(11 min. per export and 18 min. per import)

Crossing times will reduce even further with the construction of the new Two-Lane Road Expansion for commercial traffic.



\$2 Million Investment Two Lane Expansion Project



**Del Rio
Port
of Entry**

STRATEGIC BORDER PROJECTS

- 1 SECOND BRIDGE CD. ACUÑA INTL.
(IN THE SECOND PHASE)
- 2 RECENTLY MODERNIZED ACUÑA'S
PORT OF ENTRY
- 3 WORK IS CURRENTLY UNDER WAY
ON RAIL IMPROVEMENTS ON THE
PIEDRAS NEGRAS INTERNATIONAL
BRIDGE III
- 4 THIRD INTERNATIONAL BRIDGE
PIEDRAS NEGRAS (INITIAL PHASE)

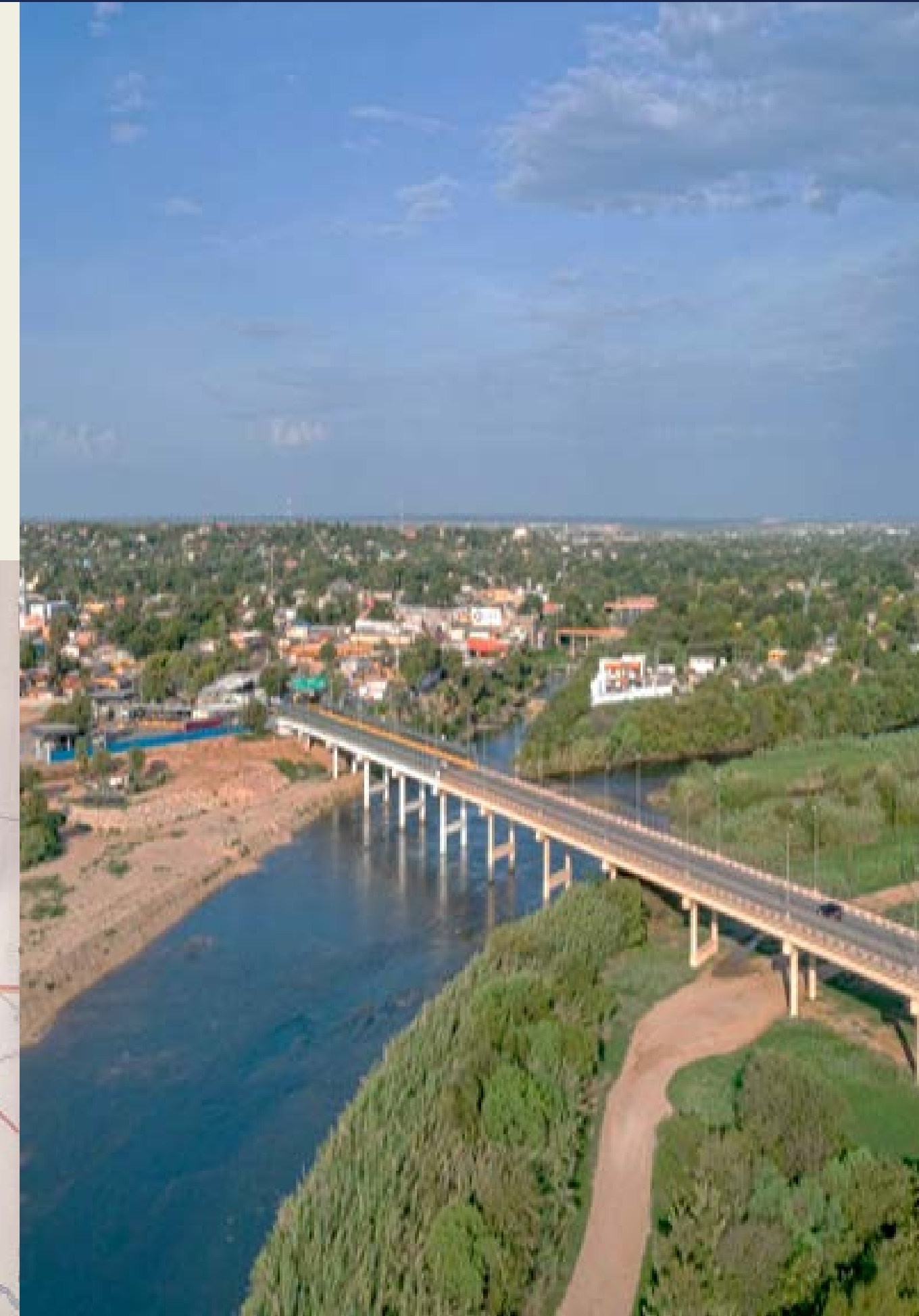


INTERNATIONAL BRIDGE ACUÑA-DEL RIO II

THE AGREEMENT SIGNED IN 2015 BY THE CITY OF DEL RIO, VAL VERDE COUNTY, CIUDAD ACUÑA, AND THE GOVERNMENT OF COAHUILA, OF THE PROPOSED CROSSING SITE FOR THE CONSTRUCTION OF THIS INTERNATIONAL BRIDGE.



CURRENTLY, THE COAHUILA STATE GOVERNMENT & DEL RIO CARRIES OUT THE STUDY OF THE SECOND STAGE OF THE MANAGEMENT PROCESS THAT ALLOWS THIS PROJECT TO BE REGISTERED IN THE BINATIONAL AGENDA.



IN CONCLUSION



1. NINE OF THE TOP TEN U.S. GATEWAYS FOR TRADE WITH MEXICO ARE BORDER CROSSINGS.



2. MEXICO RANKS 1, 2, OR 3RD FOR TWO-THIRDS OF ALL U.S. **EXPORT** IT BUYS AND EXCEEDS THE TOTAL TRADE OF ALL BUT TWO NATIONS.



3. MEXICO RANKS 1, 2, OR 3RD FOR ONE-THIRD OF ALL U.S. **IMPORT** CATEGORIES AND EXCEEDS THE TOTAL TRADE OF ALL BUT FOUR NATIONS.



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